

TRADE DELEGATION

Nigeria

2026

5- 9 October 2026 | Lagos, Nigeria

AIA

ABERDEEN
INTERNATIONAL
ASSOCIATES



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Date: 5 - 9 October 2026

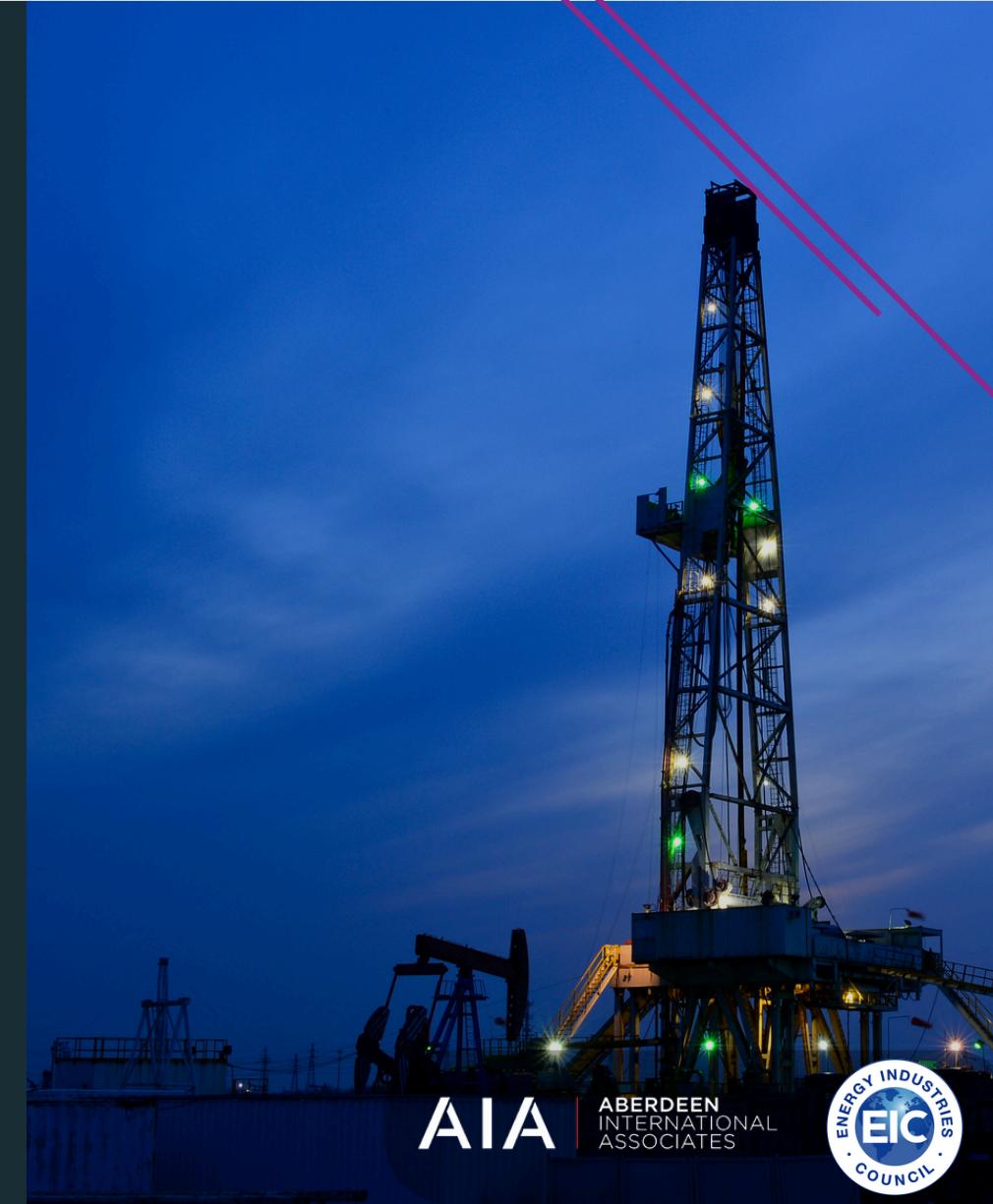
Location: Lagos, Nigeria

Join the **Trade Delegation to Nigeria** with the EIC in partnership with AIA.

Delegates will have the opportunity to attend organised group meetings with key local players in the O&G sectors as well as incorporating briefing meetings presented by qualified speakers with in-market experience and attend a networking reception.

Programme

Group meetings will be organised by EIC and AIA. These will include key players within the industry including representatives from both national and international operators as well as international EPC contractors active in Mozambique. The final programme will be tailored to suit delegates' requirements as closely as possible.



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Market Intelligence

Nigeria has historically been a major player in Africa's oil and gas (O&G) industry, contributing a significant portion of the region's production. However, in recent years, the country's influence has waned due to a less attractive fiscal environment that discouraged investment. This decline in investor confidence led to reduced capital inflows and a noticeable drop in production output.

Under the leadership of President Bola Tinubu, there are signs of a positive shift. The new administration is working to create a more supportive and engaging fiscal framework aimed at revitalizing the sector. Its goal is to more than double Nigeria's oil and gas production by encouraging investment through improved policies and closer collaboration with industry stakeholders.

Notable developments include Shell's approval of the \$5.5 billion Bonga North project and ExxonMobil's \$1.5 billion investment to redevelop the Usan Field—both of which are expected to play a critical role in achieving the country's ambitious targets. According to EIC DataStream, Nigeria has outlined an estimated \$56 billion in capital expenditure for its upstream and midstream sectors by 2030, signaling a renewed commitment to reclaiming its leadership position in the African O&G landscape.

US\$56bn

CAPEX in Upstream and
Midstream by 2030

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Benefits of Participating on the Trade Delegation



3-5 pre-arranged meetings per day with key players in market and government bodies



Market Intelligence report and project insights from EIC Sector Analysts



Meet with relevant local companies, partners & agents



In-country briefing: local content, business environment & key challenges in market



Networking Reception with key players in market to widen your network



Support from EIC offices worldwide.



Company profile in official delegation brochure distributed pre-event and during meetings

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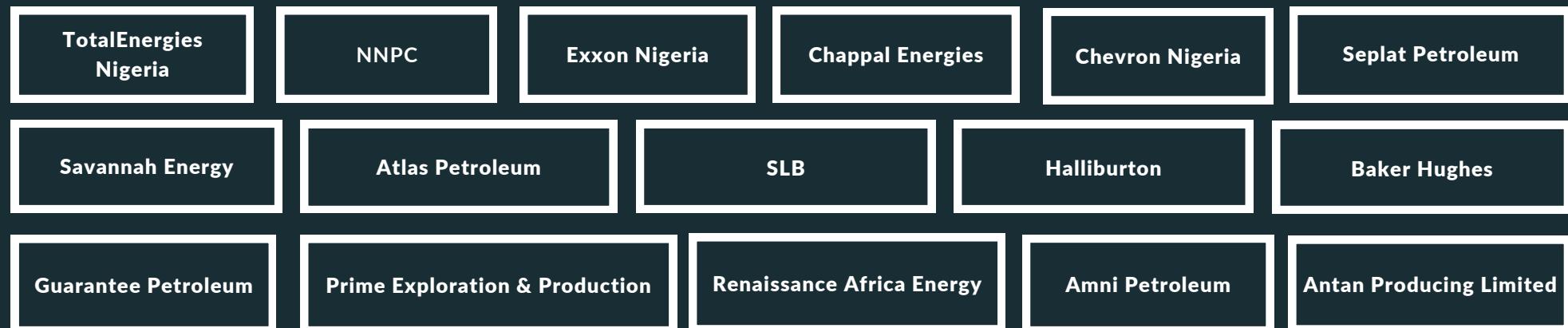
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Company Meetings - Wishlist

The delegation attend 3 - 5 pre-arranged meetings per day with buyers in market such as operators and EPC contractors as well as Governmental bodies, key industry organisations and infrastructure/projects.

Please see below examples of companies we will be approaching for meetings:



*This is not an exhaustive list of companies

We also welcome delegates to highlight their companies of interest to be invited to host meetings or attend the networking reception. Additional networking opportunities will be provided with potential local partners and supporting organisations.

Costs

(Excluding VAT)

Early Bird Rate:

Ends Wednesday 25th February 2026

EIC Member

£2,800

per person

Non Member

£3,050

per person

Standard Rate:

EIC Member

£2,900

per person

Non Member

£3,150

per person

Delegation package includes:

- Ice Breaker Welcome Dinner
- Access to Networking Reception
- All meeting rooms
- Ground transport to prearranged meetings
- Project Management

Not included:

- Flights (domestic and international)
- Accommodation (please note, to facilitate logistics, a specific hotel will be recommended)
- Any meals excluding those mentioned in the final programme
- Airport transfers and any additional transportation outside the main delegation programme

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EIC Membership

The EIC is the world's largest, energy-agnostic trade association, supporting companies that supply goods and services to the world's energy industries. EIC helps its members to export, diversify and grow through its network of international offices, where our teams gather intelligence on worldwide projects, organise business events and provide regional support to members.

Exclusive Benefits



Events &
Networking



Energy
Market
Expertise



Profile
Raising



Supply Chain
Expertise



To book your demo, please contact us on
membership@the-eic.com



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How to Book

To secure your space, please complete your booking form and return to: internationaltrade@the-eic.com

Important Information

Please do NOT book any travel or accommodation until the delegation has been confirmed by the EIC.

Contact

If you have any questions about the event or wish to discuss your options in more detail please contact:

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